



## Job Posting - Executive Director

Salary \$80,000-\$100,00.00 with benefits and paid time off

### Opportunity

The Sacramento Community Land Trust is seeking a strategic and visionary executive leader, skilled organizational manager and experienced community builder, fundraiser, and advocate who can successfully advance our mission of providing and protecting permanently affordable housing to historically discriminated community members.

### Who is the Sacramento Community Land Trust?

We are a 501(c)(3) accredited land trust working to prevent displacement and create community cohesion by preserving affordable housing for historically discriminated Sacramentans. Founded in 2017, SacCLT has built a network of community members, government, and private philanthropy to build community power and ensure more equitable development.

### Job Description

The Executive Director of the Sacramento Community Land Trust will lead the organization's development, financial, and marketing programs to preserve or build multiple very-low and low-income housing units to help prevent displacement of historically discriminated Sacramento residents.

The Board of Directors has laid the groundwork over the last five years by establishing baseline programs in each of these areas including a draft project list, consistent community meetings and coordination, tax reporting and financial management programs, and social platforms and marketing strategy.

The ED will work to refine and lead the financing of the organization's five-year development plan to scale up to 10+ housing units per year. To implement this plan, the ED will be expected to develop an annual plan and budget to accomplish identified goals and objectives, which includes grant writing and fundraising efforts.

As a community-centered organization, the ED will work with community and members to develop procedure and application process for selecting residents to be on an

Advisory Board. On a monthly basis, the ED will confer with the Board to discuss priorities, challenges, and potential changes to the organization's annual plan.

Applicants from historically marginalized groups and those who have a historical connection to Sacramento are especially encouraged to submit an application. We are seeking applicants from all backgrounds and identities to ensure we get the best, most creative talent on our team.

## Hours, Compensation, and Benefits

- Full time
- Salary Range: \$80,000-\$100,000
- Health Benefits and Paid Time Off

This is a full-time, fully remote, exempt position based in the United States. The applicant should be available during US western working hours. Salary range is \$80,000-\$100,000 per year depending on experience, plus health benefits and paid time off.

## Desirable Qualifications

In addition to evaluating each candidate's relative ability, as demonstrated by quality and breadth of experience, the following factors will provide the basis for competitively evaluating each candidate:

We are looking for a passionate, creative, well-organized, self-motivated, and energetic individual who enjoys networking, problem solving, and financial management. Applicants should be strong proponents of community voice, comfortable with dynamic social and political situations and solutions-oriented. Supervisory and project management experience combined with strong written and verbal communication skills and the ability to negotiate sensitive policy, technical, and interpersonal challenges with tact and diplomacy are essential for this position.

Candidates who have knowledge and skills leading non-profit organizations, housing projects, and/or proposing and implementing grant-based development programs are ideal.

## How to Apply

Send your cover letter and resume to [Admin@SacCLT.org](mailto:Admin@SacCLT.org)